

# REGISTERED APPRENTICESHIP

A proven way for employers to build sustainable pipelines of skilled, diverse talent with their local Cisco Networking Academy.

## DO YOU HIRE...

- > IT Support / Help Desk Technicians?
- > Cybersecurity Support Technicians?
- > Network Technicians?

Your local Cisco Networking Academy can help you build a stronger, more skilled talent pipeline through Registered Apprenticeship.

## WHY APPRENTICESHIP

Registered Apprenticeship (RA) is the most time-tested, successful model of building your workforce. According to the U.S. Department of Labor (DOL), **employers with RA programs note four significant benefits:**

- 1. Positive financial ROI** – employers report approximately \$1.44 return for every \$1 invested in the program.
- 2. Increased employee loyalty** – employers report lowered turnover, resulting in lower costs associated with constant recruiting, hiring, and onboarding costs.
- 3. Improved worker productivity** – because employees are trained to your systems, procedures, policies, and processes from the start.
- 4. Improved train-to-full-time hiring rate** – apprentices are converted at nearly twice the rate of interns for full-time, post-apprenticeship employment.

In fact, **92%** of employers with RA programs recommend them as an effective workforce development strategy.

FOR CISCO NETWORKING ACADEMY  
INDUSTRY PARTNERS



Companies  
report earning  
**\$1.44 ROI**

for every \$1 invested in  
Registered Apprenticeship.



## YOUR TALENT PARTNERS

Not an Apprenticeship expert? You don't need to be! Cisco Networking Academies and Safal Partners provide candidates, industry-validated training, and ongoing no-cost apprenticeship expertise to your organization.

Your local **Cisco Networking Academy:**

- > provides candidates for hiring
- > teaches apprentices role-related instruction resulting in Cisco credentials

**Safal Partners**, a DOL National Industry Intermediary and Cisco partner:

- > provides apprenticeship experts to develop, launch, and sustain your RA program
- > supports your program with ongoing technical assistance
- > offers limited incentive funding
- > connects you to a network of local, state, and national partners

## CONTACT US TO LEARN MORE

**Safal Partners**

[CiscoRA@safalpartners.com](mailto:CiscoRA@safalpartners.com)

